



Sheraton
CAVALIER SASKATOON HOTEL

Preferred Rate Agreement

Prepared For: Electrical Contractors Association of SK
Mr. Howard Jesse
1275 Albert St.
Regina, SK S4V 1J4

Terms: January 1, 2018 to December 31st, 2018

Rate: In consideration of the anticipated annual room night volume that Electrical Contractors Assoc of SK represents, the Sheraton Cavalier Saskatoon Hotel is pleased to extend the following room rates for the 2018 Calendar Year:

Room Type	Room Rate
Queen or Double Queen City View	\$169
Queen River View	\$179
King City View	\$179
King River View	\$189
Club-Level City View	\$199
Club-Level River View	\$209

Guestroom rates are offered on a net, non-commissionable basis, and are subject to applicable taxes (currently 5% GST and 5% PST) and the Destination Marketing Program fee of 3%. This rate is based on Last Room Availability (LRA). Rates do not include parking which is **\$15 per night**.

Guestroom rates are inclusive of high-speed wireless and wired internet, as well as in-room bottled water.

For tracking purposes, please reference your Electrical Contractors Association of SK name each time you make a reservation.

IMPORTANT VALUE: If our best available/flexible rate at the hotel is lower than your corporate negotiated rate *at the time of booking*, you will automatically receive the lower rate.

The Sheraton Cavalier Saskatoon Hotel commits to honor this rate and Electrical Contractors Association of SK agrees to communicate this rate with its frequent travelers, naming the Sheraton Cavalier Saskatoon Hotel as the preferred hotel vendor in Saskatoon.

- Production:** This rate is based on an estimated 25 room nights per year. This agreed shall be subject to quarterly reviews. The Sheraton Cavalier Saskatoon Hotel reserves the right to cancel or alter the terms of this agreement with thirty days written notice if volume is not on pace to meet the annual room night commitment.
- Reservations:** Individual reservations may be made through your preferred travel agency, the Hotel directly (306-652-6770), or through our toll-free line (1-800-325-3535). Please identify your Electrical Contractors Association of SK name to receive your preferred rate. You may also book online at www.sheratoncavaliersaskatoon.com with your SET/Corporate Account #526326.
- Guarantee:** All reservations must be guaranteed for late arrival with a valid credit card or deposit. "No-Shows" will be charged the appropriate room and tax for one night. **Reservations may be cancelled without penalty until 6:00 p.m. Hotel time on the day PRIOR to arrival.** A cancellation number should be obtained from the reservations agent for reference.
- Tracking:** Tracking will be coordinated by the Sheraton Cavalier Saskatoon Hotel. In order to track accurate production levels, travelers must request the Electrical Contractors Association of SK rate upon booking. Guests will be asked to present corporate identification at time of check-in.
- Group Bookings:** Due to the difference in nature of individual and group bookings, we are unable to guarantee that this preferred rate will be offered for groups of 10 rooms per night or more. Group rates will be negotiated on a case by case basis according to market conditions and meeting specifications. Group bookings must be booked through the Sales and Catering Office.
- Loyalty:** Guests are encouraged to enroll in Starwood's Preferred Guest (SPG) Loyalty Program and earn Starpoints on upcoming hotel stays redeemable for reward flights, free nights, room upgrades, and more. Membership can be obtained at our Front Desk, or by visiting www.spg.com

Thank you for your continued loyalty to the Sheraton Cavalier Saskatoon Hotel! We look forward to accommodating you and your travelers in 2018.

Sincerely,



Kayla Michalenko
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