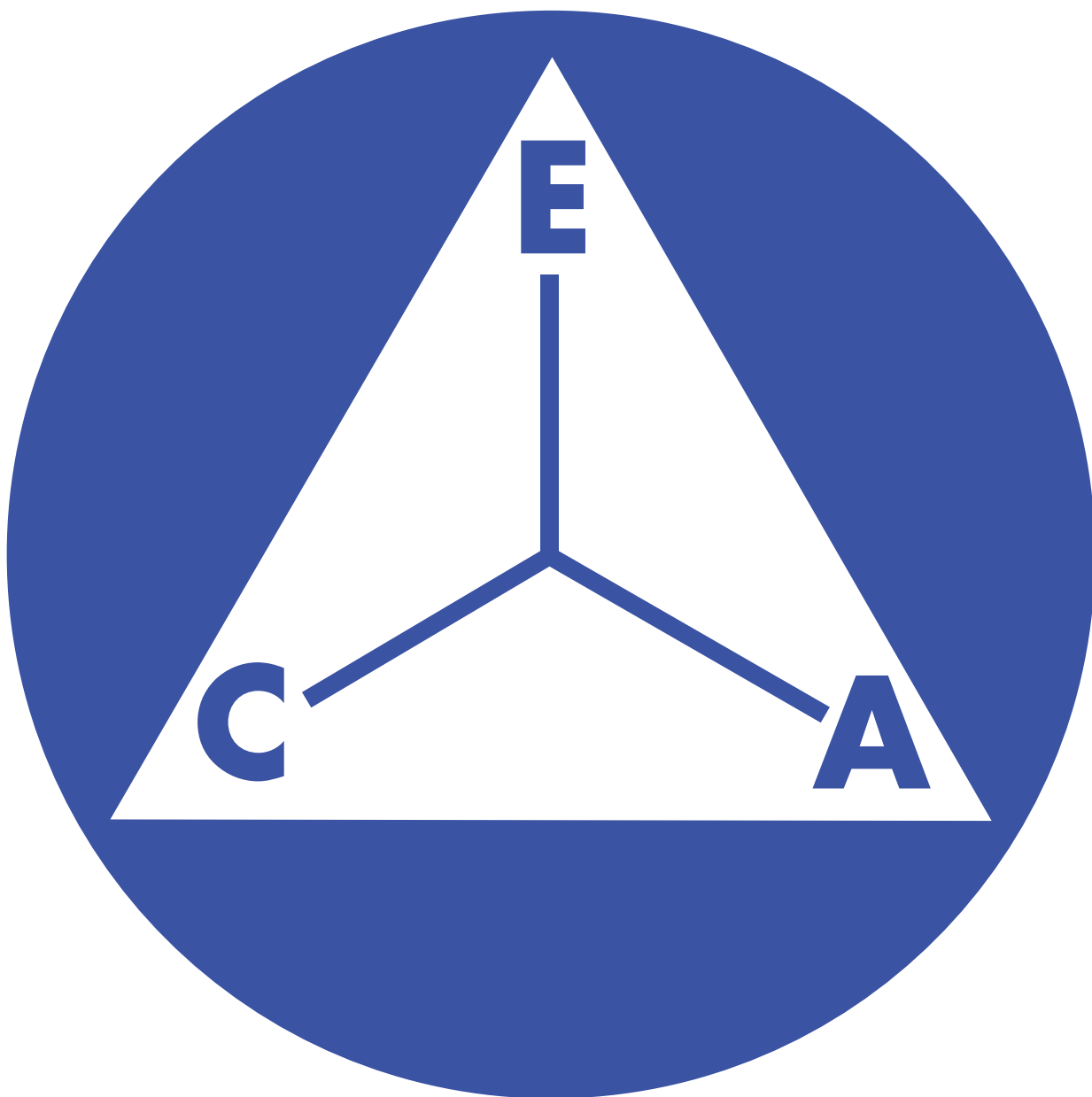


ELECTRICAL CONTRACTORS ASSOCIATION OF SASKATCHEWAN

AGM 2018 ANNUAL UPDATE

January 29, 2019

Regina, SK. – ECA of Saskatchewan – Office



PRESIDENT'S EXECUTIVE SUMMARY

In 2018 the board and staff at ECA of SK. continued to work on growing the membership, expanding member services, strengthening committee work, while ensuring a strong financial position. Most importantly in 2018, the Association advocated for the efficient, safe delivery of electrical services in the province. Our strategy to do this was to promote enforcement processes and enhance requirements for electrical contracting in Saskatchewan with government and SaskPower regulators.

2018 accomplishments:

- SaskPower's Registered Contractors Program requires contractors to be members of ECA of SK.
- ECA of SK. boosted the number of members by 57 to 188 members. This was a 30% membership increase.
- Advocacy for a single services desk (TSASK) was successful.
- Two new committees were formed:
 - a. Saskatchewan Electrical Technical Committee
 - b. Saskatchewan Electrical Design Committee
- ECA of SK. established with Priority Saskatchewan that a provincial Master's Electrician licence is not in violation of the New-West Partnership Trade Agreement (NWPTA).
- ECA of SK. was part of the consortium of construction associations to successfully lobby the Saskatchewan government to develop prompt payment legislation.
- ECA of SK's new website was developed with a membership and ecommerce component. This initiative will provide an annual savings to the Association of approximately \$3,500.
- Meetings were held with government procurement directors to ensure fair tendering practices are being utilized.
- Cost savings and the increase in membership revenue resulted in a transfer of approximately \$15,000 to the contingency fund.

As a trade association, we must be united and strong. The future is going to see many challenges with new and evolving technologies that will present the opportunity for renovators and others to erode the scope of the electrical trade. We need an active membership with appropriate financial resources to meet the challenge of guiding government and industry regulators to ensure a safe, and profitable electrical trade in the years to come.

This has been a challenging year for many of our member companies but we need your ongoing membership and support for the Association if we are going to continue the vital work on our initiatives. We are making headway on numerous long-standing issues and can only sustain this momentum by your membership renewal and participation in the Association, both at the local and provincial level.

I would like to thank all members for their support in my second year, as ECA of SK. President. Our Association truly has become the voice for electrical contractors in the province.

A special thank you for the ongoing efforts of our 2018 Board of Directors:

Randy Lovegrove - Vice President
Barry Iles - Treasurer

Directors:

- Allan Gibb
- Josh Reschny
- Brad Ross
- Glen Gerow
- Joe Mignon
- Garnet Connolly
- James Wishart
- Kelly Timmerman
- Rob Istace
- Wes Saworski

I look forward to my continuing involvement with ECA of Saskatchewan and serving as your Past President in 2019 and 2020.

Côme Préfontaine
President: Electrical Contractors Association of Saskatchewan

EXECUTIVE DIRECTOR'S REPORT



2019 will be a critical year for the ECA of SK. as we represent Electrical Contractors on many long-standing issues, Association and government initiatives.

- First year of implementation of the “Registered Contractor Program”.
- First year of membership renewal utilizing the ecasask.ca ecommerce website.
- Ensure ECA of SK. has a voice on the Technical Safety Authority of Saskatchewan (TSASK).
- Advocate for enforcement and change to the provincial electrical act and regulations being responsive to contractors needs. The Saskatchewan Electrical Licencing Act and Regulations are scheduled for renewal in 2020.
- Ensure the concept of the Masters Electrical Licence is written into the changes planned for the renewed 2020 Act and Regulations.
- Work with the SCA Advisory Council and the trade group consortium to implement the proposed Prompt Payment Legislation.
- Continue discussions with SaskPower and other Crown corporations presenting our concerns over tendering processes.
- Advocate to prevent the further erosion of the scope of the electrical trade.
- Develop and maintain all ECA of SK committees including the newly formed succession committee.
- Continue to liaison and work closely with the Saskatoon, Regina and Prince Albert local electrical committees.

CONCLUSION:

The true strength of our organization will depend on our ability to secure and maintain new and existing members. The current management group has worked diligently on a new membership package for 2019. We have recently sent out membership emails to 1159 licenced contractors doing business in Saskatchewan. Membership renewals have been forwarded to all 188 members. Please use your influence to encourage other contractors, suppliers and engineers to join the Association.

The continued growth of our membership and the subsequent increase in revenues is crucial to our future. As an Association we will continue to push for positive changes with regulators to ensure all who are involved in the electrical industry in the province of Saskatchewan see the value of membership in ECA of SK.

SUMMARY OF ACTIVITIES 2018

ADVOCACY

- Established with Priority Saskatchewan and regulators that a Master's Electrical Licence is not in violation of current free trade agreements.
- Partnered with SaskPower Inspections to advertise and promote the Registered Electrical Contractors Program (RECP). RECP will provide permit discounts to approve members of ECA of SK.
- Provided input into the provincial document guiding the installation practices for Fire Alarms.
- Worked with the City of Regina Fire Regulators to ensure changes to their practices did not impact training requirements already completed by electricians.
- Consulted with regulators on changes to bonding amounts for electrical permits.
- Worked with the government and the SCA Advisory Council consortium to develop Prompt Payment Legislation.
- Completed the work with regulators to enforce more training on restricted licences.
- A committee was formed to examine the Saskatchewan Electrical Licence Act. Concepts discussed were a Masters Licence, Home Owner permits and Mandatory Code renewal.
- Committee was formalized to discuss alternative delivery models with the government and SaskPower regulators as it relates to developing a single services agency.
- Further integration of local committees with ECA of SK.
- Saskatchewan Electrical Technical Committee and Saskatchewan Electrical Design Committee formed.

COMMUNICATION AND MEMBER PROMOTION

- Implementation and development of the new ECA of SK. Website and ecommerce portal.
- Quarterly newsletters.
- The Buyers Guide published.
- 1500 prospective membership letters were mailed out
- Registered Contractor Program Flyer was developed .
- Added new companies to our Affinity Program.
- ECA of SK. Bylaws were updated and posted on the website.
- Provided our members with their "log in" information to CECA.

CONTRACTS

- The Board extended the contracts of our management team to December 31, 2019.
- Directors and Officers Liability Insurance completed.
- The contract was extended for office space at the RTSC until 2020.
- ISC corporation forms and reporting completed.

NETWORKING

- Hosted the ECA of SK. golf tournament in Regina.
- Attended the SECA Electrical golf tournament.
- Organized ECAR Christmas event.
- Networking Lunches and meetings organized for ECAR and SECA.

COMMITTEE PARTICIPATION

- The Board and staff have actively participated on industry committees including:
 - Saskatchewan Electrical Liaison Committee
 - Saskatchewan Construction Association Advisory Council
 - Saskatchewan Bid Depository (SBDI)
 - Saskatchewan Apprenticeship and Trade Certification Commission
 - Canadian Electrical Contractors Association
 - Saskatchewan Electrical Technical Committee
 - Saskatchewan Electrical Design Committee
 - ECA of SK. Succession Committee
 - Saskatchewan Electrical Licencing Act - Master's Committee
 - Saskatchewan Construction Safety Association
 - Membership in the Saskatoon and Regina Trades and Skills Centres
 - Single Services Agency Committee

MEMBERSHIP GROWTH:

2012	38 Members
2013	52 Members
2014	77 Members
2015	116 Members
2016	134 Members
2017	131 Members
2018	188 Members



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